



## Financial Services - Financial Management

**Program:** Business Administration Career

**Program Code:**

BC\_MAN

**Academic Area:**

Business and Experiential Education

**Type:**

Associate in Science

**Campus:**

Fall River

**CIP Code:**

52.0803

### Program Goals Statement

The Business Administration career program emphasizes various organizational functions, critical thinking, problem-solving, and communication skills that students need to compete in today's global business environment. This concentration assists students to prepare for a career in Financial Management. All business programs share many common courses, so students can switch easily between concentrations.

### Program Information

- Transfer credits for any course in the Business Administration Department (ACC, BNK, BUS, LSM, MAN, MAR and RMN) must be approved by the Business Administration Department Chairperson.
- The faculty have years of practical experience that makes your education relevant to the workplace.

### Recommendations

- Students should take any required developmental courses in their first semester.
- Next, they should take ACC 101, BUS 111, and ENG 101 to position themselves for proper course sequence in following semesters.
- BUS 253 should be taken in spring, second year.

### After Bristol

- Graduates work as mutual fund customer service representatives and broker assistants, loan service representatives, insurance representatives, credit and collection associates, and junior financial analysts.
- The career program is designed for students who plan to enter the workforce immediately after graduation.

### Infused General Education Competencies

Ethical Dimensions, Multicultural Perspective



## Degree Requirements

### General Courses

Course #	Title	Credits
CIS 111	Introduction to Business Information Systems	3
	CSS 101: College Success Seminar / Business and Experiential Education FYE	0-1
ECN 111	Principles of Economics-Macro	3
ENG 101	Composition I: College Writing	3
ENG 102	Composition II: Writing about Literature	3
HST 112	The West and the World II	3
	COM 104 or COM 114	3

### Elective Courses

Course #	Title	Credits
	Scientific Reasoning and Discovery Elective	3-4

### Program Courses

Course #	Title	Credits
ACC 101	Principles of Accounting I	4
ACC 102	Principles of Accounting II	4
BUS 111	Business and Financial Mathematics	3
BUS 251	Business Law	3
MAN 101	Principles of Management	3
MAR 101	Principles of Marketing	3
MAN 118	Workshop in Team Development and Managerial Communications	1

### Concentration Courses

Course #	Title	Credits
ACC 255	Federal Taxation I	3
ACC 256	Federal Taxation II	3
ACC 259	Analysis of Financial Statements	3
BUS 112	Personal Financial Planning	3
BUS 253	Corporation Finance	3



## Program Electives

Course #	Title	Credits
	Financial Services Program Elective	3
	MAN 251, MAN 152 or MAR 255	3

## Recommended Course Sequence - Semester 1

Course #	Title	Credits
ACC 101	Principles of Accounting I	4
BUS 111	Business and Financial Mathematics	3
	CSS 101: College Success Seminar / Business and Experiential Education FYE	0-1
ENG 101	Composition I: College Writing	3
HST 112	The West and the World II	3
MAN 101	Principles of Management	3

## Recommended Course Sequence - Semester 2

Course #	Title	Credits
	Program Elective	3
ACC 102	Principles of Accounting II	4
ECN 111	Principles of Economics-Macro	3
ENG 102	Composition II: Writing about Literature	3
MAR 101	Principles of Marketing	3

## Recommended Course Sequence - Semester 3

Course #	Title	Credits
ACC 255	Federal Taxation I	3
ACC 259	Analysis of Financial Statements	3
BUS 112	Personal Financial Planning	3
BUS 251	Business Law	3
CIS 111	Introduction to Business Information Systems	3



## Recommended Course Sequence - Semester 4

Course #	Title	Credits
	Program Elective	3
ACC 256	Federal Taxation II	3
BUS 253	Corporation Finance	3
	Scientific Reasoning and Discovery Elective	3-4
	COM 104 or COM 114	3
	<b>Total credits:</b>	<b>63-65</b>

## Category Descriptions

### CSS 101: College Success Seminar / Business and Experiential Education FYE

Credits: 0-1

Students can register for CSS 101 or complete the Business and Experiential Education First-Year Experience (FYE) Summer or Intersession orientation. Students who have earned a previous degree or have 30+ credits with a GPA of 2.5 or better are not required to register for CSS 101. Review the [CSS 101 Waiver](#) for more details.

Course #	Title	Credits
CSS 101	College Success Seminar	1

### COM 104 or COM 114

Credits: 3

Choose one of the following:

Course #	Title	Credits
COM 104	Fundamentals of Public Speaking	3
COM 114	Professional Speaking	3

### Scientific Reasoning and Discovery Elective

Credits: 3-4

Choose one [Scientific Reasoning and Discovery](#) elective.

### Financial Services Program Elective

Credits: 3

Choose one of the following:



<b>Course #</b>	<b>Title</b>	<b>Credits</b>
ACC 150	Small Business Financial Software	3
BNK 101	Principles of Banking	3
BUS 113	Introduction to Business Functions and Practices	3
MAN 290	Managing an Enterprise	3
MAR 114	Sales Principles	3
MAR 253	Sales Management	3
INT 210	Internship Experience I	3
ECN 251	Money and Banking	3

**MAN 251, MAN 152 or MAR 255**

Credits: 3

Choose one of the following:

<b>Course #</b>	<b>Title</b>	<b>Credits</b>
MAN 251	Human Resources Management	3
MAN 152	Purchasing	3
MAR 255	Advertising Procedures	3